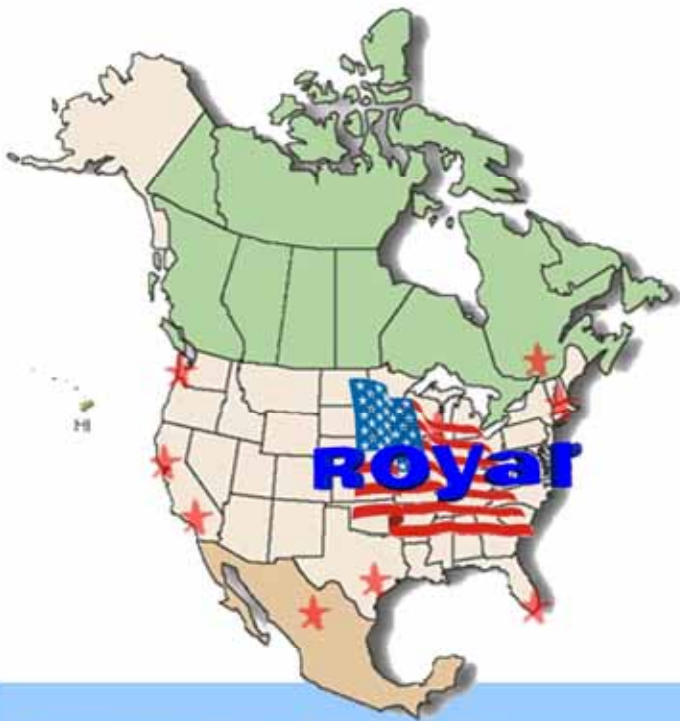


# ROYAL DISTRIBUTORSHIP

Here at ROYAL, we pride ourselves on being associated with well informed and knowledgeable distributors. It has become a ROYAL tradition to sell our line of products through localized distributorships who stock large supplies of ROYAL pins. By doing this a distributor can quickly respond to our customer's needs.

If you are interested in becoming a ROYAL distributor, or if you are a ROYAL customer and would like one of your vendors to become a stocking ROYAL distributor, please call us at 401-245-6900. We can help! Most of our existing distributors were referred to us by satisfied customers of ROYAL DIVERSIFIED PRODUCTS!



**TERMS:** Net 30 days. 1-1/2% monthly late charge

**Prices:** Subject to change without notice.

**Minimum Order: \$35**

**Shipments:** F.O.B. Shipping Point. Unless otherwise instructed by customer, shipping will be via UPS or the least expensive carrier. We cannot assume Charges or responsibility due to transportation difficulties. **Please Note\*** No parts will be accepted for replacement or return if we are not notified within 10 days of shipment receipt.

**Quotations:** Valid for 30 days only except by special arrangement. We reserve the right to advise the customer of any change in price upon receipt of order, if quoted incorrectly.

### Confirmation/acknowledgements

**Standard Catalog Products:** Since most orders for catalog standard products are shipped before receipt of a mailed confirmation, ROYAL's policy on telephone orders is a verbal "read back" by our customer service representative.

**Non-Standard Products:** Orders containing non-standard products are acknowledged via fax within 24 hours from the time it is entered into our system. It is the customer's responsibility to check the acknowledgement for correctness of billing and shipping address, terms, shipping instructions, order quantities, size and description and pricing of item(s) ordered. *The customer is to report any discrepancies immediately.*

Otherwise ROYAL will assume order to be correct as acknowledged and will proceed accordingly.

**Cancellations:** Cancellations will be subject to a charge of \$10 plus any applicable material and labor costs for work in progress. We do not ship partially finished goods on cancelled orders.

**Returns:** Prior approval must be obtained within 30 days from the shipping date for all returns. When permission is granted, there is a 15% re-stocking charge with a 5 dollar minimum. Return shipping is the customer's responsibility. If the return proves to be the fault of ROYAL, the return shipping cost will be credited back to the customer. **Unless** there is a manufacturing discrepancy, specials are not returnable.

**The following are not standard stock items and are not returnable:**

- ☛ RQA TYPE PINS, 3" LENGTH AND OVER
- ☛ RQB TYPE PINS, 3" LENGTH OVER .288 IN DIA.
- ☛ RQB TYPE PINS, 4" AND OVER OR WITH "OPTIONAL T" HD. THK. OF 3/16"
- ☛ AB STYLE PINS, ALL DIAMETERS
- ☛ MQA and MQB TYPE PINS
- ☛ MPB TYPE PINS
- ☛ BH SERIES PINS, 4" & 6" LENGTHS, ALL DECIMAL DIAMETERS
- ☛ PTD TYPE PINS, ALL DIAMETERS
- ☛ MPT TYPE PINS, ALL DIAMETERS
- ☛ ANY PRODUCTS WITH CUSTOM MODIFICATIONS
- ☛ ANY PIN WITH 4 PLACE DECIMAL DIAMETER
- ☛ ANY PRODUCT SUPPLIED IN LARGER QUANTITIES THAN NORMALLY STOCKED

**OVER/UNDER SHIPMENTS:** ROYAL Reserves the right to overship or undership up to 10% of non-standard products. If an exact quantity is desired "DO NOT OVER OR UNDERSHIP" must be specified when the quotation is requested.

**Warranty:** Royal proudly guarantees that all of our products will conform to your requested physical specifications.

**IT IS AGREED BY THE BUYER IN PURCHASING MATERIAL HERUNDER THAT THE LIABILITY OF ROYAL SHALL BE LIMITED SOLELY TO THE REPAIR OR REPLACEMENT OF THE MATERIAL SOLD. ROYAL SHALL NOT OTHERWISE INCUR LIABILITY FOR ANY DIRECT, SPECIAL OR CONSEQUENTIAL DAMAGES OR EXPENSES.**